

TRIDENT

Overview

TRIDENT is a value-oriented private equity firm primarily focused on taking control positions in US-based small businesses in industrial, consumer, and healthcare sectors. Trident uses proprietary technology to systematically source and diligence small-cap opportunities, with an eye towards leveraging its commercial-first strategy to reduce the racial wealth gap. To execute on this strategy, Trident exclusively partners with Independent Sponsor Operating Partners (ISOPs) who are seasoned operators or investors with proven track records in their respective markets, serving as a patient and thoughtful investment partner that aligns incentives to create optimal outcomes.

Fund Summary

TRIDENT AMERICAN DREAMS FUND I

\$250M

TARGET SIZE

Q4 '23

TARGET FINAL CLOSE

\$2M+

EBITDA TARGET

\$5M-40M+

EQUITY CHECK SIZE

\$10MM+

REVENUE TARGET

Investment Targets



TARGET TRANSACTIONS

- Management Buyouts
- Acquisition Capital
- Growth Capital
- Control Investments
- Recapitalizations

Value Creation

COMMERCIAL OBJECTIVES

REVENUE EXPANSION by entering new markets and increasing production capacity to address unmet demand

MARGIN IMPROVEMENT by optimizing supply chains for operational efficiency and accessing broader talent pools to attract top tier C-suite employees

OPEX OPTIMIZATION by building back office capacity to implement best practices and facilitating access to better financing

MAXIMIZING EXIT OPPORTUNITIES by evaluating exit partners to ensure preservation of commercial value and growth opportunities

SOCIAL OBJECTIVES

REDUCING WEALTH INEQUALITY by ensuring over 13% of value generated by the fund accrues to black communities. This will be accomplished through:

- Increased **OPPORTUNITY** for black communities
- Improved **CONDITIONS** for black consumers
- Increased **ACCESS** to capital for black businesses
- **WEALTH** accumulation for black ISOPs and investors
- Increased **REPRESENTATION** of black employees

Leadership Team



ERIC TAYLOR
FOUNDER, CEO,
CIO



NICK WOOD
CTO



ARON BETRU
CHIEF STRATEGIC
OFFICER, COO



ALEXIS RATHBORNE
MANAGING DIRECTOR,
INVESTMENTS

At Trident, ~60% of...

- the firm is black-owned
- economics go to black staff
- core team is black or female

NEW YORK

WWW.TRIDENT.CO

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