

HCAP Partners is a diversely owned and operated private equity firm based in California and a nationally recognized Impact investor.

We provide capital to lower middle-market companies.

## FIRM HIGHLIGHTS & DIFFERENTIATORS

**23 years**  
investing in lower  
middle-market

**\$670M+**  
capital managed  
since founding

Extensive  
**sector expertise**

Track record in  
**value creation**

Recognized  
**Impact investor**

ImpactAssets 50  
fund since 2014

Focused on  
improving job quality  
through the  
**Gainful Jobs  
Approach™**  
framework

HCAP Partners is currently in the market to raise HCAP Equity Partners, L.P., a \$300M fund to deploy equity capital in the lower middle-market.

The firm intends to use its experience, pipeline and expertise to expand its product offering from its traditional mezzanine financing funds (four vintages since the year 2008).

The equity fund will be managed by partners with over 35 years of buyout and growth equity experience.

## TRANSACTION TYPES

- Buyouts
- Growth capital
- Management buyouts
- Acquisition capital
- Recapitalizations

## GENERAL INVESTMENT CRITERIA

- Strong and established management teams
- Equity investor (Preferred or Common)
- Majority or minority positions
- Growing companies up to \$15M EBITDA
- \$10M to \$45M invested per transaction

## SECTOR FOCUS

- Healthcare
- Software
- Business services
- Niche manufacturing

## GEOGRAPHIC FOCUS

- Domestic U.S., with an emphasis on the Western United States

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